

Language Focus

A 62-10 Listen and read. Then repeat the conversation and replace the words in blue.

REAL ENGLISH Excuse me.

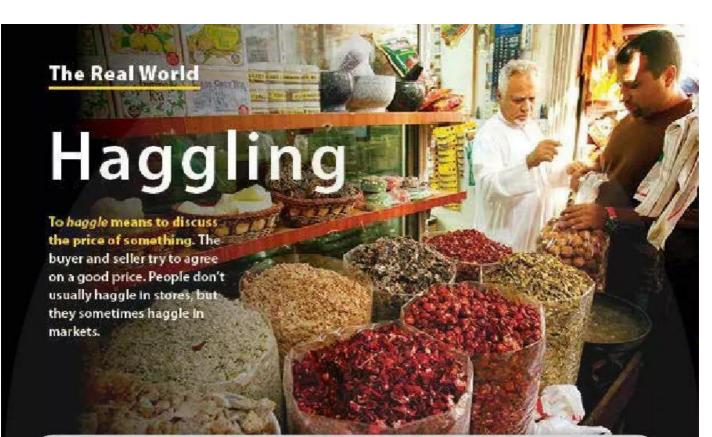
Practice with a partner. Replace any words to make your own conversation.



G2-11

| How much is this T-shirt? How much are those sneakers? | It's cheap. It's only \$20. They're \$50. | |
|---|---|--------------|
| I'd like that T-shirt, please. | Here you are. / Here you go. | rd = I would |
| Would you like this baseball cap? Would you like to see these sneakers? | Yes, please. / No, thanks. I'd like that one. No, thanks. I'd like to see those ones, please. | |
| Look at that jacket! Should I buy it? | Try it on first. Don't buy it. It's too expensive. |] |

| | this wallet? | 2. A: | that watch? |
|-------------------------------------|--|-----------------------|---|
| B: | \$12. | В: | \$50. |
| 3. A: | this cap? | 4. A: | those books? |
| B: | cheap. | B: | \$15. |
| | \$10, | | |
| | ne conversation. Listen with a partner. | and check your answe | rs. Then practice the |
| Buyer: Excuse me, | can I see that sweatshi | rt, please? | |
| Seller: (1) | you (2) | to see the blue | one? |
| Buyer: No, (3) I' | (4) | to see the red o | one, please. |
| Seller: Here you go | o. It's \$30. (5) | it on first. | |
| Buyer: Hmm, it's to | oo expensive. (6) | | is the blue one? |
| Seller: It's \$25. | 8 1 1 1. | | |
| Buyer: OK. great. (| 7) 1'(8) | the blue | one, please. |
| store assistant. Put | u are at a store. Studen t some personal items see that phone, please? | | ner. Student B: You are a r to buy or sell them. |
| Excuse me, can I s How much is it? | t some personal items ee that phone, please? Sure, here you ar 20. Would you like to buy i | on your desk, and try | |
| Excuse me, can I s How much is it? | t some personal items ee that phone, please? Sure, here you ar 20. Would you like to buy i | on your desk, and try | to buy or sell them. |



Guess the rules of haggling.
Circle T for True or F for False.
Listen and check.

| Learn the real price before you buy. | T | F |
|--|---|---|
| 2. Be very friendly. | T | F |
| The first price is usually the best. | T | F |
| Show the seller you're interested. | T | F |
| Walk away if you don't like the price. | T | F |
| 6. It's important to be nice. | T | F |

B Guess. Who do you think says each sentence?

Circle B for Buyer or S for Seller. Then put the sentences in the correct order. Listen and check your answers.

| _1_ | "Excuse me, can I see that box, please?" | В | 5 | |
|-----|--|---|---|--|
| | "No, that's too expensive. How about \$30?" | В | S | |
| - | "Here you go. It's \$50. Would you like to buy it?" | В | S | |
| _ | "OK, you can have it for \$35." | В | s | |
| | "That's still too expensive." | В | S | |
| | "That's too cheap. I can sell it for \$40." | В | 5 | |

Discussion. What are some other rules for haggling? Make a list,

Don't agree to the first price.

Offer a price at least 30% lower.

Pronunciation

Prices

A) 632-16 Listen and repeat the prices.

1. a. \$2.99 b. \$2.99

2. a. \$14.10 b. \$14.10

B 62-17 Listen and circle the prices you hear.

1. \$100 \$200

4. \$207.90 \$27.90

2. \$20.95 \$29.75

5. \$56.50 \$50.60

3. \$10.25 \$10.35

6, \$6,10 \$64.10

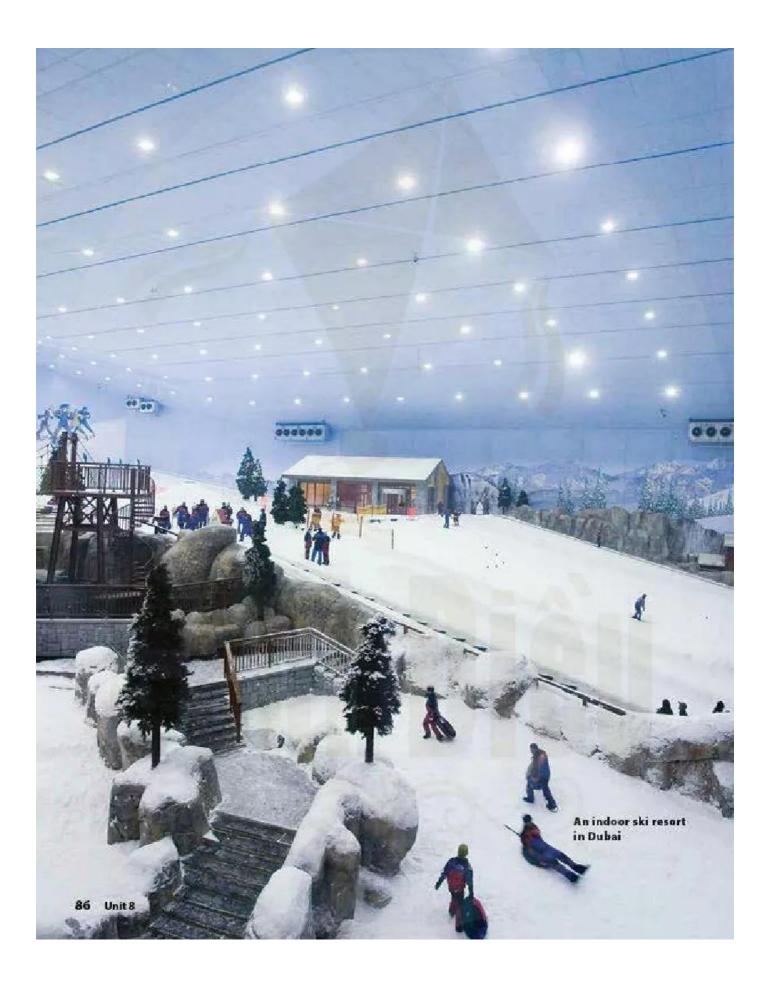
Work with a partner. Take turns to read the prices in B.

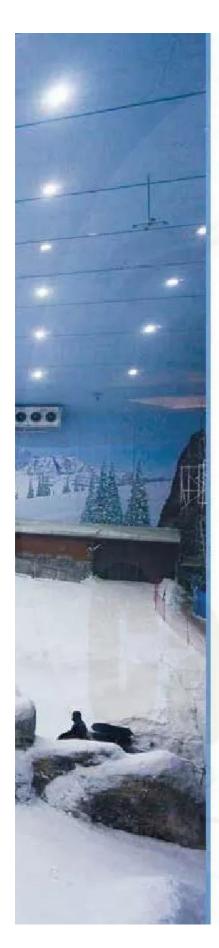


Communication

Complete the chart. Look at the picture on page 83. Choose **three items** you want to buy. Write them in the chart. Then ask three students for their prices. Haggle to get good prices. Then talk to your class. Whose things are the lowest in price? Whose things are the most expensive?

| | ITEM | STUDENT A | STUDENT B | STUDENT C | |
|-------|--------|-----------|-----------|--------------|---|
| | 1, | | | | |
| | 2. | | | | |
| | 3- | - // - | | | Can I see that key ring, please? |
| | | | | E | Sure 1 |
| Total | 100 | | 不進入 | | How much is it? |
| | | | | VIII O | |
| | THE SE | A Jewish | | War and The | No, that's too expensive. How about \$3? |
| | | A STATE | | The state of | A CHARTAN IN THE |
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Reading

- Look at the photo and the title. How is this mall different from other malls?
- Read the article quickly. Underline the places you can go to in
- Read again. What country is Dubai in?

SKIING IN A SHOPPING MALL?

Dubai is a city in the United Arab Emirates. Around two million people live there. The Mall of the Emirates is the second-largest mall in Dubai, Over 36 million visitors visit this mall every year.

The mall is very big. It's also very famous, and has over 25 awards. 5 You can spend the whole day here. It has everything! You can go shopping. You can eat. You can watch a movie or see a play here, too. The Mall of the Emirates has about 500 stores: clothing stores, bookstores, and electronic stores. There are more than 85 restaurants and cafés, two hotels, a movie theater with 14 screens, and a theater.

10 It even has a ski slope, It's true—you can ski in the desert! It's hot in Dubai, but it's very cold on the ski slope.

1 2-18 OPTIONAL AUDIO

Comprehension

- Choose the correct answers for Skiing in a Shopping Mall?
 - 1. Mainides What is another title for the article?
 - a. An Amazing Mall b. A Strange Ski Slope c. A Beautiful Country
 - 2. Walking The word "famous" means _____. (line 4)
 - a. full of people
- b. different
- c. well-known

IDIOM

a. price b. store

it's a great_

"It's a great deal" means

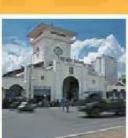
- 3. Interior "You can spend the whole day here" means you can _____. (line 5)
 - a. do a lot of things b. buy a lot of things c. spend a lot of money
- 4. Netal How many stores does the mall have?
 - a. about 350
- b. about 400
- c. about 500
- 5. Inference "You can ski in the desert!" means you can ski _____. (line 10)
- b. in cold weather
- c. in a desert country
- Match the numbers to the correct answers.
- a. restaurants and cafés
- 2. 14 0
- O b. awards
- 3. 25 0
- O c. hotels
- 4. 85 0
- d. movie screens
- 5. 500 🔘
- e. stores

CRITICAL THINKING Talk with a partner. How do you think shopping in your country is different from shopping in other countries?

BLOG

Writing

Write a blog post. Describe your favorite market, mall, or store in 40-60 words.



My favorite market is Bến Thành Market in Hồ Chí Minh City. There are a lot of markets, but this one is amazing! You can buy cool things there. People sell T-shirts, hats, and paintings. They sell delicious Vietnamese food, too. I love the grilled seafood.

An Amazing Market



A Moroccan Market

ABOUT THE VIDEO

See an interesting market that sells almost everything.

BEFORE YOU WATCH

Look at the photo and read the title. What do you think you can buy in a Moroccan market? Make a list.

WHILE YOU WATCH

- Check. What items on your list did you see?
- Watch the video again. Circle the correct answers.
 - 1. The marketplace in Fez is also called a _____.
 - a. fair b. souk
 - 2. If you are shopping in the market, you need to
 - a. haggle b. get up early
 - 3. What does the tourist want to buy?
 - a. a bracelet b. earrings
 - 4. What price did the seller first ask for?
 - 5. What price does the tourist pay?
 - a. 130 dirhams b. 190 dirhams

AFTER YOU WATCH

a. 140 dirhams

Talk with a partner. Do you think the tourist haggles well? How is this market similar to or different from markets where you live?

b. 225 dirhams

Unit 8 89

